

FIG. 1

and we come with the contract of the contract

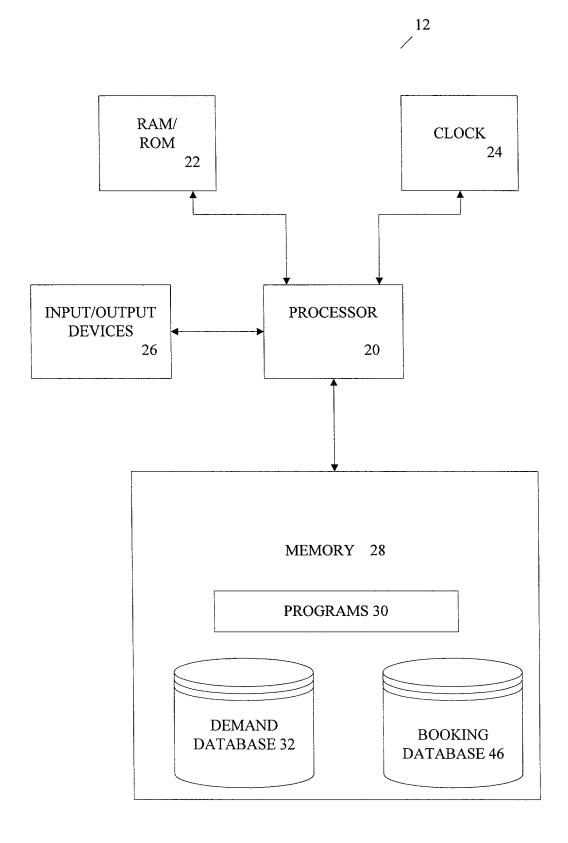


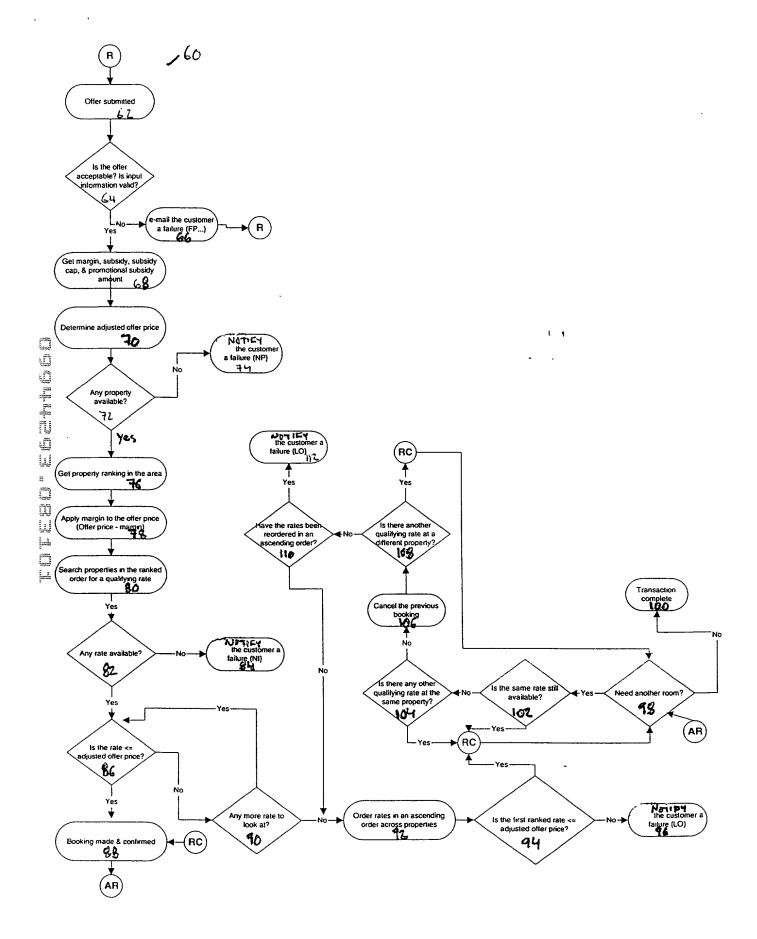
FIG. 2

RESUBMITTED	44	O O		YES
PARTICIPATED IN PROMOTION	42	YES	YES	ON
REQUESTED STAR RATING	40	>3	۲	5
OFFER PRICE	38	\$60.00	\$210.00	\$350.00
REQUESTED DATES	36	9/7/2000	9/8/2000-9/10/2000	10/2/2000-10/10/2000
CUSTOMER IDENTIFIER	34	JOHN WHITE	MARY BLUE	JOSEPH RED

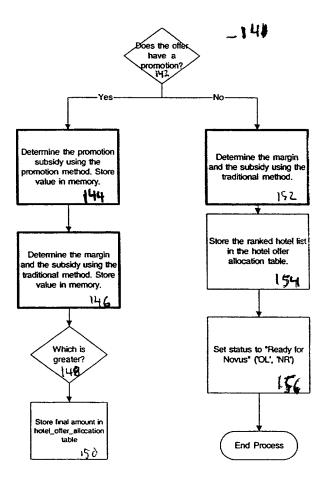
FIG. 3

SELLER IDENTIFIER 48	STAR RATING 50	GEOGRAPHIC LOCATION 52	MINIMUM ACCEPTABLE PRICE 54	MARGIN REQUIRED 56	SUBSIDY AVAILABLE 58
HOLIDAY INN	က	BOSTON, MA	\$100.00/NIGHT	%9	ON
DAYS INN	2	NEW YORK, NY	\$79.99/NIGHT	8%	ON
FOUR SEASONS	വ	WSAHINGTON. D.C.	\$250.00/NIGHT	10%	YES

FIG. 4



F16.5



F16. 6

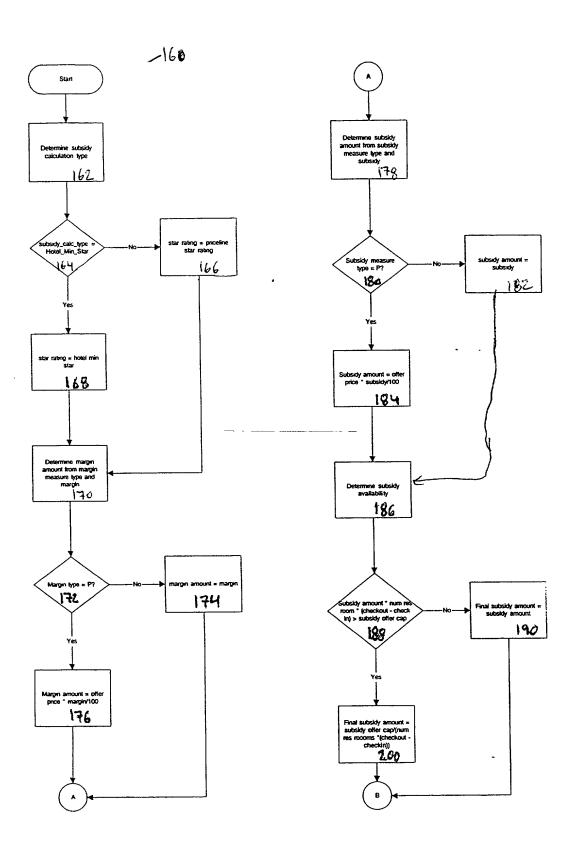


Fig.7

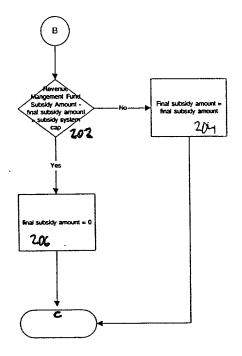
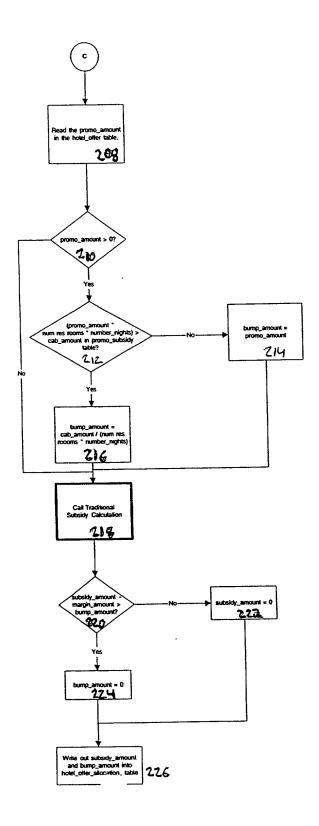
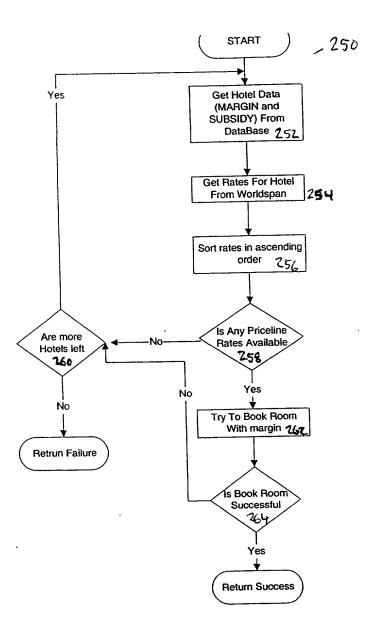


Fig. 8



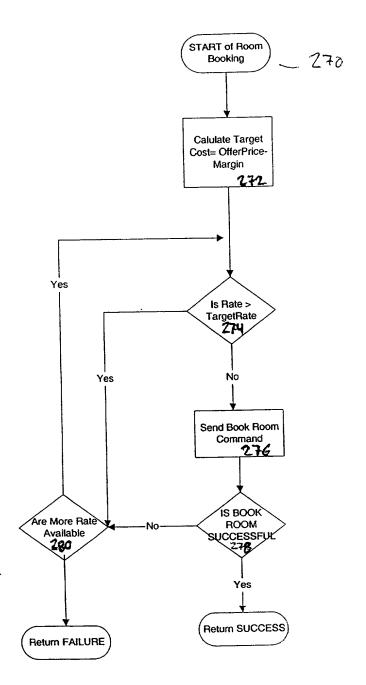
F16.9



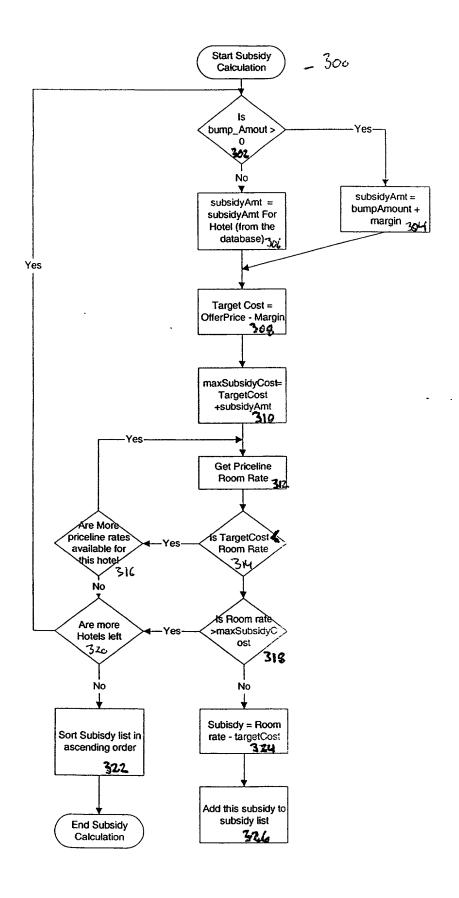
F16. 10

k na nda niadik ni na a kunin dia kali kikadi middunga dia kisadi ki 1870-1870 da dia 1880 da dia 1880 da dia a

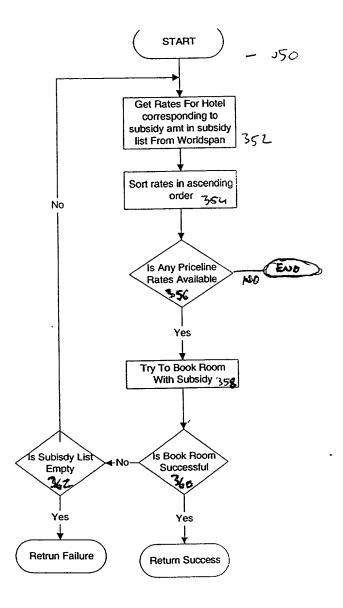
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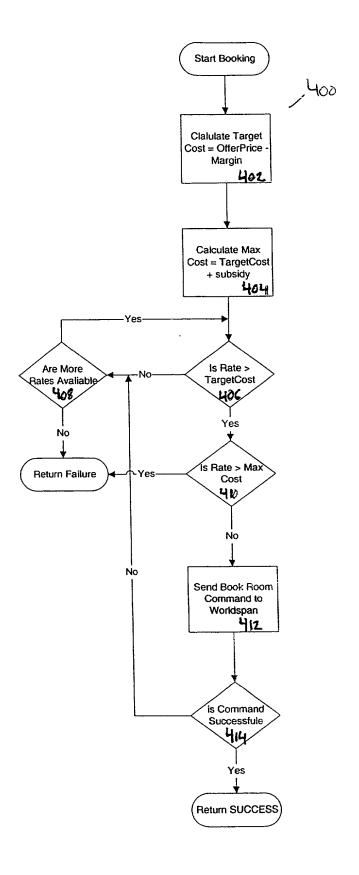
F16. 11



F16.12

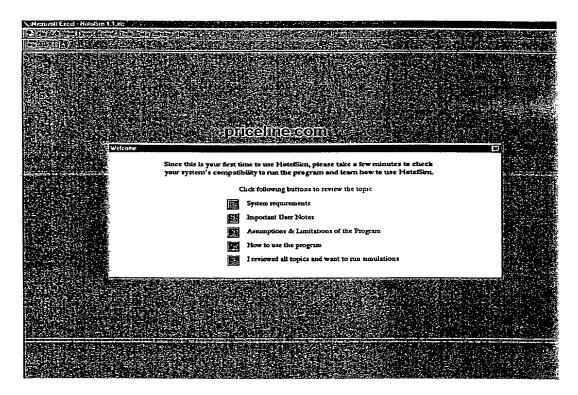


F16. 13

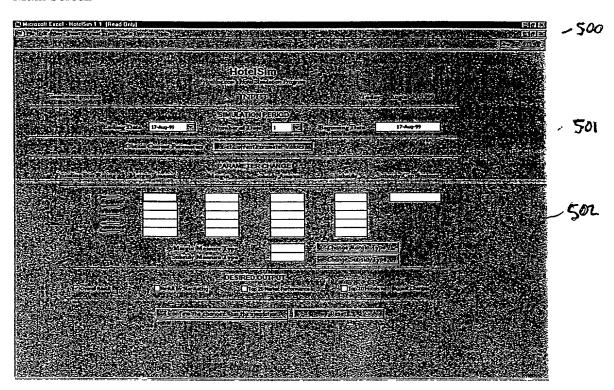


F16.14

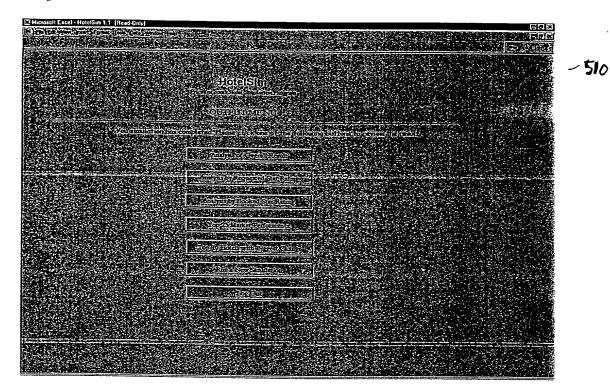
First Time User Screen



Main Screen



Output Menu Screen



Overall Output Screen

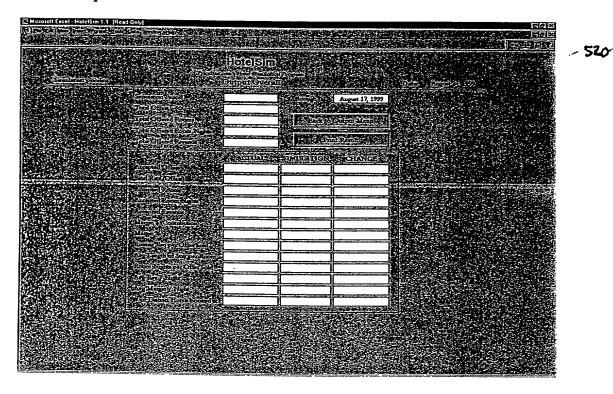
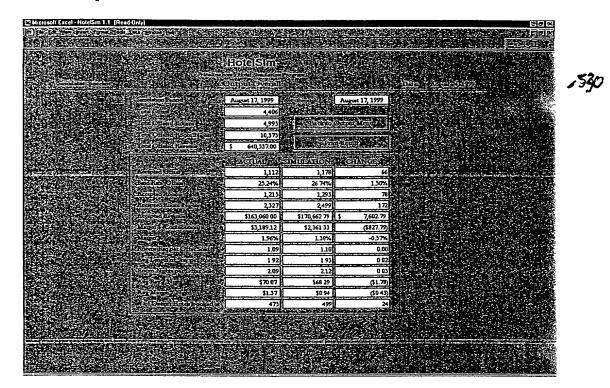
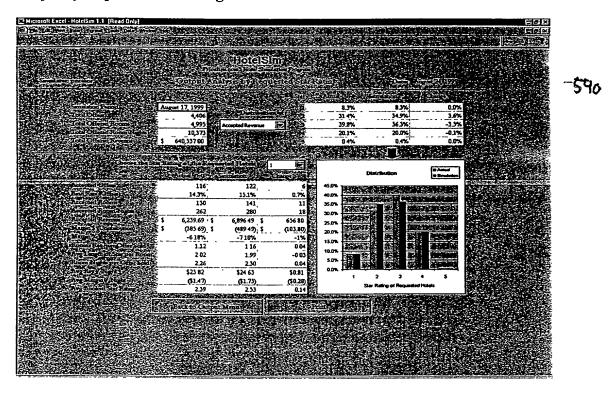


Fig. 16

Overall Output Screen

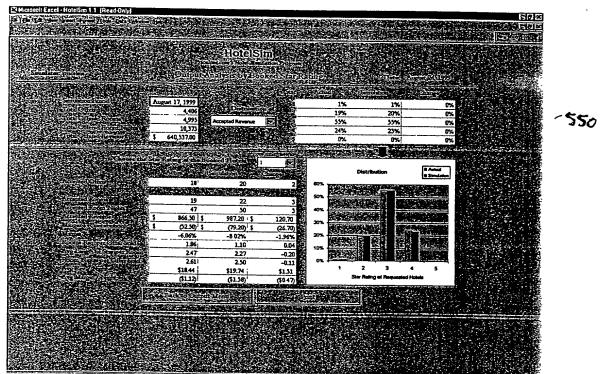


Output by Requested Star Rating Screen



F16.17

Output by Boooked Star Rating Screen



Top 25 City Performance Screen

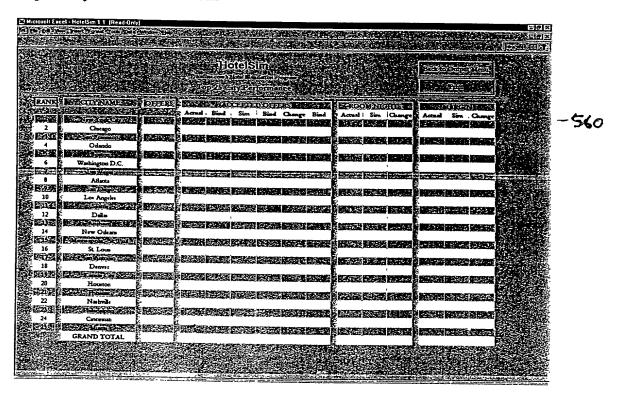


Fig. 18

Top 10 Hotels with the Most Business Increase or Decrease Screen

HotelSim Assistant

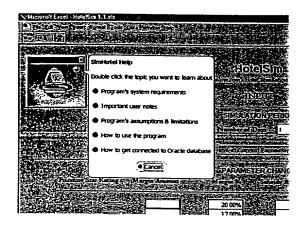


Fig. 19

HotelSim

Simulator: pr	iceline	Pricel	ine.com's Hotel Simulation Program		Date: A	August 24, 19	
Total Off	Simulation Period Total Offers tal Offered Rooms Fored Room Nights al Offered Revenue	August 16, 1999 to 3,939 4,445 9,065 \$ 571,340.00	August 16, 1999				
			INPUT				
Actual Par	ameter Values						
Star Rating 1 2 3 4	Margin Amount	Margin % 20 17 15 15	Subsidy Amount	Subsidy % 47 51 49 40	Subsidy	Cap An	
5	Current Su	argin Measure Type bsidy Measure Type	%	35			
Simulation Star Rating	Parameter Values Margin Amount	Margin %	Subsidy Amount	Subsidy %	Subsidy	Can Ar	
1 2 3 4 5		20.00% 17.00% 15.00% 15.00% 15.00%		47.00% 51.00% 49.00% 40.00% 35.00%		\$	
		largin Measure Type bsidy Measure Type	%				
			OUTPUT				
		Actual	Simulation	Change			
Accepted I	(Offers) Rooms Room Nights	1,032 26.20% 1,170 2211 \$151,357.00 \$3,019.72	1,101 27.95% 1,263 2442 \$159,563.65 \$2,069.07	93 231 \$8,206.65 (\$950.65)			
Margin %	q. per Offer Sold	2.0%	1.3% 1.15 1.93	-0.7% 0.01 0.04			
Avg Lengti	h of Stay per Room hts per Offer Sold Night	2.14 \$68.46	2.22 \$65.34	0.08 (\$3.12)			

F1c. 20

HotelSim

Priceline.com's Hotel Simulation Program

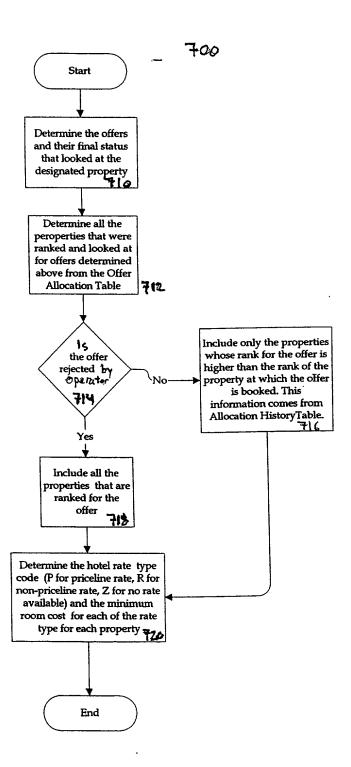
Output by Booked Star Rating

	Total Offers 4,406	Booked at 2 Star Hotels	Actual	5	Simulation	Change
	Offered Rooms 4,995	Accepted Offers	,	267	286	19
	ed Room Nights 10,373;	4 I P			~ "1	
10121	Offered Revenue 640,537	Accepted Rooms		288	311	23
		Accepted Room Nights		528	582	54
Distribution of Associated Office		Accepted Revenue	\$ 14,583	• •		
Distribution of AcceptedOffers Star Rating	And I Cold C	0 - 1	•	.24 \$		` ,
Star Kading	Actual Simulation Change	Margin %	-	% %.	-0.57%	-1.63%
2	18 19 1	Rooms Req. per Offer Sold		1.08	1.09	0.01
3	267 286 19	Avg Length of Stay per Room		1.83	1.87	0.04
3	611646;35 206209'3'	Room Nights per Offer Sold		1.98	2.03	0.06
5		Avg Rev / Night	\$27		\$28.00	\$0.37
3	3 31 0	Avg Margin / Night	" žū	.29	(\$0.16)	(\$0.45)
Distribution of Accepted Room	ıs					
Star Rating	Actual Simulation Change	Booked at 3 Star Hotels	Actual	:	Simulation	Change
1	. 19 21 2	Accepted Offers		611	646	35
2	288 311 23					
3	675 719 44	Accepted Rooms		675	719	44
4	223 229 6	Accepted Room Nights	1	283	1392	109
5	3, 3! 0.	Accepted Revenue	\$ 41,405	.61 \$	45,589	\$ 4,184
		Margin \$ (Contribution)	\$ 952	39 \$	453.72	\$ (498.67)
Distribution of Accepted Room	n Nights	Margin %		30%	1.00%	-1.30%
Star Rating	Actual Simulation Change	Rooms Req. per Offer Sold		1.10	1.11	0.01
1	47 49 2	Avg Length of Stay per Room		1.90	1.94	0.04
	528 582 54	Room Nights per Offer Sold		2.10	215	0.05
2						
2 3	1283 1392 109	Avg Rev / Night	,	2.27 :	\$32.75	\$0.48
3 4	1283 1392 109 450, 467 17,		\$32	2.27 ;).74 :	\$32.75 \$0.33	\$0.48 (\$0.42)
	1283 1392 109	Avg Rev / Night	\$32			
3 4 5	1283 1392 109 450 467 17 51 5 0	Avg Rev / Night Avg Margin / Night	\$32 \$0).74	\$0.33	(\$0.42)
3 4 5 Distribution of Accepted Rever	1283 1392 109 450 467 17 5 5 5 0	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels	\$32).74	\$0.33	(\$0.42) Change
3 4 5 Distribution of Accepted Rever Star Rating	1283 1392 109 450 467 17 5 5 5 0	Avg Rev / Night Avg Margin / Night	\$32 \$0).74	\$0.33	(\$0.42)
3 4 5 Distribution of Accepted Rever Star Rating 1	1283 1392 109 450 467 17 5 5 5 0 nuc Actual Simulation Change \$ 867 942.2 \$ 76	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers	\$32 \$0	206;	\$0.33 Simulation 209	(\$0.42) Change
3 4 5 Distribution of Accepted Reversions Star Rating 1 2	1283 1392 109 450 467 17 5 5 5 0 nuc Actual Simulation Change \$ 867 942.2 \$ 76 \$ 14,584 16293.23 \$ 1,709	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms	\$32 \$0	206;	\$0.33 Simulation 209	(\$0.42) Change 3
3 4 5 Distribution of Accepted Reversions Star Rating 1 2 3	1283 1392 109 450 467 17 5 5 5 0 nuc Actual Simulation Change \$ 867 942.2 \$ 76 \$ 14,584 16293.23 \$ 1,709 \$ 41,406 45589.28 \$ 4,184	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Room Nights	\$33 \$0 Actual	206; 223; 450;	\$0.33 Simulation 209 229 467	(\$0.42) Change 3 6 17
3 4 5 Distribution of Accepted Reversity Star Rating 1 2 3 4	1283 1392 109 450 467 17 5 5 0 Actual Simulation Change \$ 867 942.2 \$ 76 \$ 14,584 16293.23 \$ 1,709 \$ 41,406 45589.28 \$ 4,184 \$ 17,856 19254.85 \$ 1,399	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Room Nights Accepted Revenue	Actual	206; 223, 450, 5.90, \$	\$0.33 Simulation 209 229 467 19,255	(\$0.42) Change 3 6 17 \$ 1,399
3 4 5 Distribution of Accepted Reversions Star Rating 1 2 3	1283 1392 109 450 467 17 5 5 5 0 nuc Actual Simulation Change \$ 867 942.2 \$ 76 \$ 14,584 16293.23 \$ 1,709 \$ 41,406 45589.28 \$ 4,184	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution)	Actual \$ 17,855	206; 223 450; 5.90 \$	\$0.33 Simulation 209 229 467 19,255 426.15	(\$0.42) Change 3 6 17 \$ 1,399 \$ 10.05
3 4 5 Distribution of Accepted Reversible Star Rating 1 2 3 4 5	1283 1392 109 450 467 17; 5 5 5 0 nuc Actual Simulation Change \$ 867 942.2 \$ 76 \$ 14,584 16293.23 \$ 1,709 \$ 41,406 45589.28 \$ 4,184 \$ 17,856 19254.85 \$ 1,399 \$ 332 332 \$ -	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin %	Actual \$ 17,855	206; 223, 450, 5.90, \$5.10, \$33%	\$0.33 Simulation 209 229 467 19,255 426.15 2.21%	(\$0.42) Change 3 6 17 \$ 1,399 \$ 10.05 -0.12%
3 4 5 Distribution of Accepted Reversating 1 2 3 4 5 Distribution of Margin Amour	1283 1392 109 450 467 17; 5 5 0 nuc Actual Simulation Change \$ 867 942.2 \$ 76 \$ 14,584 16293.23 \$ 1,709 \$ 41,406 45589.28 \$ 4,184 \$ 17,856 19254.85 \$ 1,399 \$ 332 332 \$ -	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold	Actual \$ 17,855	206; 223, 450, 5.90, \$ 5.10, \$ 33%,	\$0.33 Simulation 209 229 467 19,255 426.15 2.21%	(\$0.42) Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01
3 4 5 Distribution of Accepted Reversaring 1 2 3 4 5 Distribution of Margin Amour	1283 1392 109 450 467 17 5 5 5 0 nuc Actual Simulation Change \$ 867 942.2 \$ 76 \$ 14,584 16293.23 \$ 1,709 \$ 41,406 45589.28 \$ 4,184 \$ 17,856 19254.85 \$ 1,399 \$ 332 332 \$ - Actual Simulation Change	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room	Actual \$ 17,855	206: 223 450 5.90 \$ 5.10 \$ 33% 1.08 2.02	\$0.33 Simulation 209 229 467 19,255 426.15 2,211/4 1.10 2,04	Change 3 6 17 \$ 1,399 \$ 10.05 -6,12% 0.01 0.02
3 4 5 Distribution of Accepted Reversaring 1 2 3 4 5 Distribution of Margin Amounts Star Rating 1	1283 1392 109 450 467 17 5 5 5 0 nuc Actual Simulation Change \$ 867 942.2 \$ 76 \$ 14,584 16293.23 \$ 1,709 \$ 41,406 45589.28 \$ 4,184 \$ 17,856 19254.85 \$ 1,399 \$ 332 332 \$ - Actual Simulation Change Actual Simulation Change \$ (52.50) -69.2 \$ (16.70)	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold	Actual \$ 17,85 \$ 41 2	206; 223 450 5.90 \$ 5.10 \$ 33% 1.08 2.02 2.18	\$0.33 Simulation 209 229 467 19,255 426.15 2,21% 1.10 2.04 2.23	Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02
3 4 5 Distribution of Accepted Reversating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2	1283 1392 109	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night	Actual \$ 17,85: \$ 41: 2 2	206; 223 450 5.90 \$ 5.10 \$ 33% 1.08 2.02 2.18 9.68	\$0.33 Simulation 209 229 467 19,255 426,15 2,21% 1.10 2.04 2.23 \$41,23	\$0.42) Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 0.05 \$1,55
3 4 5 Distribution of Accepted Reversaring 1 2 3 4 5 Distribution of Margin Amounts Star Rating 1	1283 1392 109	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold	Actual \$ 17,85: \$ 41: 2 2	206; 223 450 5.90 \$ 5.10 \$ 33% 1.08 2.02 2.18	\$0.33 Simulation 209 229 467 19,255 426.15 2,21% 1.10 2.04 2.23	(\$0.42) Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 0.05
3 4 5 Distribution of Accepted Reversity Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5	1283 1392 109	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night	Actual \$ 17,85: \$ 41: 2 2	206; 223 450 5.90 \$ 5.10 \$ 33% 1.08 2.02 2.18 9.68	\$0.33 Simulation 209 229 467 19,255 426,15 2,21% 1.10 2.04 2.23 \$41,23	\$0.42) Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 0.05 \$1,55
3 4 5 Distribution of Accepted Reversity Rating 1 2 3 4 5 Distribution of Margin Amour Star Rating 1 2 3 4 5 5 Distribution of Margin Amour Star Rating 1 2 3 4 5	1283 1392 109 450 467 17 5 5 5 0 nuc Actual Simulation Change \$ 867 942.2 \$ 76 \$ 14,584 16293.23 \$ 1,709 \$ 41,406 45589.28 \$ 4,184 \$ 17,856 19254.85 \$ 1,399 \$ 332 332 \$ - Actual Simulation Change \$ (52.50) -69.2 \$ (16.70) \$ 154.24 -93.23 \$ (247.47) \$ 952.39 453.72 \$ (498.67) \$ 416.10 426.15 \$ 10.05 \$ (32.00) -32 \$ -	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night	Actual \$ 17,85: \$ 41: 2 2	206; 223, 450, 5.90, \$5.10, \$1, 333%, 1.08, 2.02, 2.18, 9.68, 0.92,	\$0.33 Simulation 209 229 467 19,255 426,15 2,21% 1,10 2,04 2,23 \$41,23 \$0.91 Simulation	(\$0.42) Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 (\$0.01)
3 4 5 Distribution of Accepted Reversity Rating 1 2 3 4 5 Distribution of Margin Amour Star Rating 1 2 3 4 5 Booked at 1 Star Hotels	1283 1392 109	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin \$ (Contribution) Margin \$ (Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night	Actual \$ 17,85: \$ 41: 2 \$ 33	206; 223 450 5.90 \$ 5.10 \$ 1.08 2.02 2.18 9.68 0.92	\$0.33 Simulation 209 229 467 5 19,255 426.15 2.21% 1.10 2.04 2.23 \$41.23 \$0.91	(\$0.42) Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 (\$0.01)
3 4 5 Distribution of Accepted Reversity Rating 1 2 3 4 5 Distribution of Margin Amour Star Rating 1 2 3 4 5 5 Distribution of Margin Amour Star Rating 1 2 3 4 5	1283 1392 109 450 467 17 5 5 5 0 nuc Actual Simulation Change \$ 867 942.2 \$ 76 \$ 14,584 16293.23 \$ 1,709 \$ 41,406 45589.28 \$ 4,184 \$ 17,856 19254.85 \$ 1,399 \$ 332 332 \$ - Actual Simulation Change \$ (52.50) -69.2 \$ (16.70) \$ 154.24 -93.23 \$ (247.47) \$ 952.39 453.72 \$ (498.67) \$ 416.10 426.15 \$ 10.05 \$ (32.00) -32 \$ -	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Booked at 5 Star Hotels Accepted Offers	Actual \$ 17,85: \$ 41: 2 \$ 33	206; 223, 450, 5.90, \$1, 5.90, \$1, 1.08, 2.02, 2.18, 9.68, 0.92, 3,	\$0.33 Simulation 209 229 467 19,255 426,15 2,21% 1,10 2,04 2,23 \$41,23 \$0.91 Simulation	(\$0.42) Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 (\$0.01)
3 4 5 Distribution of Accepted Reversaring 1 2 3 4 5 Distribution of Margin Amour Star Rating 1 2 3 4 5 Booked at 1 Star Hotels Accepted Offers	1283 1392 109 450 467 17 5 5 0 0 0 0 0 0 0 0	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Booked at 5 Star Hotels Accepted Offers Accepted Rooms	Actual \$ 17,85: \$ 41: 2 \$ 33	206; 223' 450 5.90 5.10 1.08 2.02 2.18 9.68 0.992	\$0.33 Simulation 209 467 19,255 426.15 2,211/4 1,10 2,04 2,23 \$41,23 \$0,91 Simulation 3	Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 0.05 \$1.55 (\$0.01) Change
3 4 5 Distribution of Accepted Reversaring 1 2 3 4 5 Distribution of Margin Amountstribution of Margin	1283 1392 109 450 467 17 5 5 0	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Booked at 5 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights	Actual \$ 17,85: \$ 41: 2 \$ 3	206; 223 450 5.90 \$ 5.10 1.08 2.02 2.18 9.68 9.92	\$0.33 Simulation 209 467 19,255 426.15 2,21% 1.10 2.04 2,23 \$41,23 \$0.91 Simulation 3	(\$0.42) Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 0.05 \$1.55 (\$0.01) Change
3 4 5 Distribution of Accepted Reversating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Booked at 1 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights	1283 1392 109 450 467 17 5 5 0	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Booked at 5 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue	\$33 Actual \$ 17,855 \$ 410 2 2 \$ 33 \$ \$	206; 223' 450 5.90 \$1.08 2.02 2.18 9.68 0.92 3 5 2.00	\$0.33 Simulation 209 229 467 19,255 426.15 2.21% 1.10 2.04 2.23 \$41.23 \$0.91 Simulation 3 5 \$ 332	Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 0.05 \$1.55 (\$0.01) Change
3 4 5 Distribution of Accepted Reversity Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Booked at 1 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue	1283 1392 109 450 467 17 5 5 0 1450 467 17 5 5 0 1450 467 17 5 5 0	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Booked at 5 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution)	\$33 \$Actual \$ 17,85; \$ 41; 2 2 \$3 \$ \$ Actual	206; 223 450 5.90 \$ 1.08 2.02 2.18 9.68 9.92 3 3 5 2.00 2.00)	\$0.33 Simulation 209 229 467 19,255 426.15 2,21% 1.10 2.04 2.23 \$41.23 \$0.91 Simulation 3 5 5 332 \$ 3322	Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 0.05 \$1.55 (\$0.01) Change
3 4 5 Distribution of Accepted Reversity Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Booked at 1 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution)	1283 1392 109 450 467 17 5 5 0 1450 467 17 5 5 0 1450 467 17 5 5 0	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Booked at 5 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin %	\$33 \$6 Actual \$17,85; \$41; 2 \$3 \$3 \$ Actual	206; 223 450 5.90 \$ 5.10 \$ 1.08 2.02 2.18 9.68 9.92 3 \$ 5 2.00 \$ 5 2.00 \$ 5 3 \$ 5 2.00 \$ 6 4.00 \$ 6 4.	\$0.33 Simulation 209 229 467 19,255 426,15 2,211/4 1,10 2,04 2,23 \$41,23 \$0,91 Simulation 3 5 \$ 33 5 \$ 332 \$ (32,00) -9,64%	Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.05 \$ 1,55 (\$0.01) Change
3 4 5 Distribution of Accepted Reversating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Booked at 1 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin %	1283 1392 109 450 467 17 5 5 0 1450 467 17 5 5 0 1450 467 17 5 5 0	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin \$ (Contribution) Margin 6 Stay per Room Room Nights per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Margin / Night Booked at 5 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin \$ (Contribution) Margin 6 Rooms Rooms Req. per Offer Sold	\$33 \$6 Actual \$17,85; \$41; 2 \$3 \$3 \$ Actual	206; 223 450 5.90 \$ 5.10 \$ 1.08 2.02 2.18 9.68 9.92 3 \$ 5 2.00 \$ 2.00 64% 1.00	\$0.33 Simulation 209 229 467 19,255 426,15 2,21% 1,10 2,04 2,23 \$41,23 \$0,91 Simulation 3 5 \$ 33 5 \$ 332 \$ (32,00) -9,64% 1,00	Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 0.05 \$1.55 (\$0.01) Change
3 4 5 Distribution of Accepted Reversating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Booked at 1 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold	1283 1392 109 450 467 17 5	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin Night Avg Margin Night Booked at 5 Star Hotels Accepted Offers Accepted Coms Accepted Rooms Accepted Rooms Accepted Revenue Margin \$ (Contribution)	\$33 \$6 \$17,855 \$ 410 2 \$3 \$3 \$ \$40 \$2 \$40 \$40 \$40 \$40 \$40 \$40 \$40 \$40 \$40 \$40	206; 223, 450, 5.50, 1.08, 2.02, 2.18, 9.68, 0.92, 3, 5, 2.00, 2.00, 6.4%, 1.00, 1.67,	\$0.33 Simulation 209 229 467 19,255 426.15 2.21% 1.10 2.04 2.23 \$41.23 \$0.91 Simulation 3 5 \$ 332 \$ (32.00) -9.64% 1.00 1.67	Change 3 6 1,7 1,399 10.05 -0.12% 0.01 0.02 0.05 \$1.55 (\$0.01) Change
3 4 5 Distribution of Accepted Reversating 1 2 3 4 5 Distribution of Margin Amounts Rating 1 2 3 4 5 Distribution of Margin Amounts Star Rating 1 2 3 4 5 Booked at 1 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room	1283 1392 109 450	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin Avg Length of Stay per Room Room Nights per Offer Sold Avg Margin / Night Booked at 5 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin \$ (Contribution)	\$33 \$41 \$2 \$33 \$3 \$3 \$3 \$3 \$3 \$3	206; 223, 450, 5.90, 1.08, 2.02, 2.18, 9.68, 0.92, 3, 5, 2.00, 64%, 1.00, 1.67, 1.67,	\$0.33 Simulation 209 229 467 19,255 426.15 2.21% 1.10 2.04 2.23 \$41.23 \$0.91 Simulation 3 5 \$ 332 \$ (32.00) -9.64% 1.00 1.67	Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 0.05 \$1.55 (\$0.01) Change 0 1 0 0 0 0 0 0 0 0 0 0 0
3 4 5 Distribution of Accepted Reversating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Booked at 1 Star Hotels Accepted Offers Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold	1283 1392 109 450 467 17 5	Avg Rev / Night Avg Margin / Night Booked at 4 Star Hotels Accepted Offers Accepted Rooms Accepted Revenue Margin \$ (Contribution) Margin Night Avg Margin Night Booked at 5 Star Hotels Accepted Offers Accepted Coms Accepted Rooms Accepted Rooms Accepted Revenue Margin \$ (Contribution)	\$33 \$41 \$41 \$2 \$33 \$3 \$3 \$3 \$41 \$42 \$41 \$41 \$41 \$41 \$41 \$41 \$41 \$41 \$41 \$41	206; 223, 450, 5.50, 1.08, 2.02, 2.18, 9.68, 0.92, 3, 5, 2.00, 2.00, 6.4%, 1.00, 1.67,	\$0.33 Simulation 209 229 467 19,255 426.15 2.21% 1.10 2.04 2.23 \$41.23 \$0.91 Simulation 3 5 \$ 332 \$ (32.00) -9.64% 1.00 1.67	Change 3 6 17 \$ 1,399 \$ 10.05 -0.12% 0.01 0.02 0.05 \$1.55 (\$0.01) Change 0 1 0 0 0 0 0 0 0 0 0 0 0

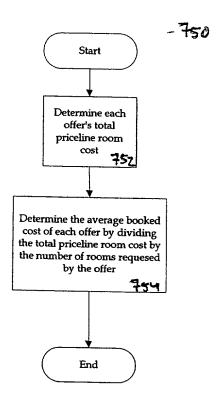
Triceline.com's Hotel Simulation Program

Output by Requested Star Rating

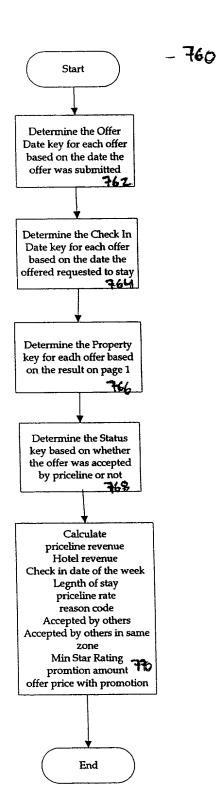
m	Total Offers	4,406		Requesting 2 Star Hotels	Actual	Simulation	Change
	Offered Rooms	4,995		Accepted Offers	402	₋ 469	.67
	ed Room Nights	10,373		Bind Rate (Offers)	23%	27%	4%
Total C	Offered Revenue	640,537		Accepted Rooms	436	510	74
				Accepted Room Nights	853	1009	156
				Accepted Revenue	\$ 23,542.87		\$ 5,586
istribution of AcceptedOffers				Margin \$ (Contribution)	\$ 834.13	\$ (205.14)	\$ (1,039.27)
Star Rating	Actual	Simulation	Change	Margin %	3.54%	-0.70%	-4.25%
1	116	112,	-4	Rooms Req. per Offer Sold	1.08	1.09	0.00
2	402	469	67	Avg Length of Stay per Room	1.96	1.98	0.03
3	423	413	-10	Room Nights per Offer Sold	2.12	2.15	0.03
4	161	166;	5	Avg Rev / Night	\$27.60	\$28.87	\$1.27
5	3	3,	0	Avg Margin / Night	\$0.98	(\$0.20)	(\$1.18)
				Avg Booked Star Rating	2.5	3.0	0.4
Distribution of Accepted Room	ıs						*****
Star Rating	Actual	Simulation	Change	Requesting 3 Star Hotels	Actual	Simulation	Change
1	130,	131,	1,	Accepted Offers	423	413	-10
2	436	510	74	Bind Rate (Offers)	37%;	36%	-0.01
3	465	457	-8,	Accepted Rooms	465	457	
4	174	182	8	Accepted Room Nights	832	836	
5	3	3	0	Accepted Revenue	\$ 29,837.31		
				Margin \$ (Contribution)	\$ 556.69		
Distribution of Accepted Room	Nights			Margin %	1.87%	2.83%	0.96%
Star Rating	Actual	Simulation	Change	Rooms Reg. per Offer Sold	1.10	1.11	0.0
1	262	267	5	Avg Length of Stay per Room	1.79	1.83	0.0
2	853	1009	156	Room Nights per Offer Sold	1.97	2.02	0.0
3	832	836,	4	Avg Rev / Night	\$35.86		\$0.09
4	361	378	17	Avg Margin / Night	\$0.67	\$1.02	\$0.35
5	5	5i	0	Avg Booked Star Rating	3.0	2.9:	-0.1
		5į				2.9: Simulation	
		5 Simulation		Avg Booked Star Rating	3.0	· · · · · · · · · · · · · · · · · · ·	-0. Change
Distribution of Accepted Rever Star Rating 1	Actual		0 Change	Avg Booked Star Rating Requesting 4 Star Hotels	3.0	Simulation	-0. Change
Distribution of Accepted Rever Star Rating 1 2	nue Actual	Simulation 6360.49	0 Change	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers	3.0 Actual	Simulation 166	-0. Change
Distribution of Accepted Rever Star Rating 1	Actual	Simulation 6360.49 29129.14	0 Change \$ 121	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers)	3.0; Actual . 161 . 24%	Simulation 166	-0. Change
Distribution of Accepted Rever Star Rating 1 2 3 4	Actual \$ 6,240 \$ 23,543	Simulation 6360.49 29129.14 30058.03	Change \$ 121 \$ 5,586	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms	3.0, Actual . 161 . 24% . 174	Simulation 166' 25% 182 378	-0. Change 19
Distribution of Accepted Rever Star Rating 1 2 3	Actual \$ 6,240 \$ 23,543 \$ 29,837	Simulation 6360.49 29129.14 30058.03	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights	3.0 Actual 161 24% 174 361	Simulation 166' 25% 182' 378 \$ 16,532	-0. Change 1% 1 1,440
Distribution of Accepted Rever Star Rating 1 2 3 4 5	Actual	Simulation 6360.49 29129.14 30058.03 16531.9	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue	3.0, Actual 161 24% 174 361 \$ 15,091.90	Simulation 166' 25% 182' 378 \$ 16,532	-0. Change 19 1 1 1 1,440 1 (21.00
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amoun	Actual	Simulation 6360.49 29129.14 30058.03 16531.9	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold	3.0; Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10	Simulation 1665 25% 182 378 \$ 16,532 \$ 444.10	-0. Change 19 1 \$ 1,440 \$ (21.00 -0.409
Distribution of Accepted Rever Star Rating 1 2 3 4 5	Actual	Simulation 6360.49 29129.14 30058.03 16531.9	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin %	3.0; Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08%	Simulation 166: 25% 182: 378 \$ 16,532 \$ 444.10 2.69% 1.10	-0. Change 19 1 \$ 1,440 \$ (21.00 -0.409
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amoun	Actual	Simulation 6360.49 29129.14 30058.03 16531.9 332	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ -	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold	3.0; Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08%	Simulation 166: 25% 182: 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08	-0. Change 19 1 1 \$ 1,440 \$ (21.00 -0.409 0.0
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amoun	Actual	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ -	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room	3.0; Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07	Simulation 166: 25% 182: 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08	-0. Change 19 1 1 \$ 1,440 \$ (21.00 -0.409 0.00 0.00
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1	Actual	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ Change \$ 14.20 \$ (1,039,27)	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin \$% Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07	Simulation 166: 25% 182, 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74	-0. Change 19 1 1 \$ 1,440 \$ (21,00) -0.00 0.0 \$1,9:
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amoun Star Rating 1	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ Change \$ 14.20 \$ (1,039,27)	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24	Simulation 166: 25% 182. 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74	-0. Change 19 1 \$ 1,440 \$ (21,00 -0.409 -0.0 0.0 \$1,99 (\$0,1)
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amoun Star Rating 1	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ Change \$ 14.20 \$ (1,039,27) \$ 293,28	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81	Simulation 166: 25% 182. 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74	-0. Change 19 1 \$ 1,440 \$ (21,00 -0.409 -0.0 0.0 \$1,99 (\$0,1)
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ - Change \$ 14.20 \$ (1,039.27) \$ 293.28 \$ (21.00)	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81	Simulation 166: 25% 182. 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74	-0. Change 19 1 \$ 1,440 \$ (21,00 -0.409 -0.0 0.0 \$1,99 (\$0,1)
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ - Change \$ 14.20 \$ (1,039.27) \$ 293.28 \$ (21.00)	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating	3.0, Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0	Simulation 166' 25% 182. 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation	-0. Change 19 1 \$ 1,440 \$ (21.00 -0.409 0.0 0.0 \$1.9: (\$0.1)
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Requesting 1 Star Hotels	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00)	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1 -32	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ - Change \$ 14.20 \$ (1,039.27) \$ 293.28 \$ (21.00) \$	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual	Simulation 166' 25% 182, 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation	-0. Change 19 1 \$ 1,440 \$ (21.00 -0.409 0.00 \$1.92 (\$0.1) 0.0 Change
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1 -32 Simulation	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ - Change \$ 14.20 \$ (1,039.27) \$ 293.28 \$ (21.00) \$	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual	Simulation 166 25% 182 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16%	-0. Change 19 1: \$ 1,440 \$ (21.00 -0.405 0.0 0.0 \$1.92 (\$0.11 0. Change
Distribution of Accepted Reversions Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Requesting 1 Star Hotels Accepted Offers	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1 -32 Simulation	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ - Change \$ 14.20 \$ (1,039.27) \$ 293.28 \$ (21.00) \$ - Change	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual	Simulation 166: 25% 182. 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16% 3	-0. Change 19 1 \$ 1,440 \$ (21.00 -0.409 0.00 \$1.99 (\$0.1) 0.0 Change
Distribution of Accepted Reversity Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Requesting 1 Star Hotels Accepted Offers Bind Rate (Offers)	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual 116 14% 130	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1 -32 Simulation 112 14% 131	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ - Change \$ 14.20 \$ (1,039.27) \$ 293.28 \$ (21.00) \$ - Change	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual 3 16% 3 5	Simulation 166: 25% 182, 378 \$ 16,532 \$ 444.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16% 3 5	-0. Change 19 1 1 \$ 1,440 -0.40 0.0 0.0 \$1.9: (\$0.1: 0 Change
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Requesting 1 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Rooms Accepted Room Nights	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual 116 14% 130' 262	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1 -32 Simulation 112 14% 131 -267	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ - Change \$ 14.20 \$ (1,039.27) \$ 293.28 \$ (21.00) \$. Change	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual 3 16% 3 5 \$ 332.00	Simulation 166' 25% 182. 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16% 3 5 \$ 332	-0. Change 19 1 1 \$ 1,440 \$ (21.00 -0.402 0.00 \$1.92 (\$0.1) Change
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amoun Star Rating 1 2 3 4 5 Requesting 1 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual 116 14%, 130 262 \$ 6,239.69	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1 -32 Simulation 112 14% 131 267 \$ 6,360	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ - Change \$ 14.20 \$ (1,039.27) \$ 293.28 \$ (21.00) \$ - Change -4 0% 1 5 \$ 121	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution)	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual 3 16% 3 5 \$ 332.00 \$ (32.00)	Simulation 166' 25% 182, 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16% 3 5 \$ 332 \$ (32,00)	-0. Change 19 1 \$ 1,440 \$ (21.00 -0.40 0.0 0.0 \$1.9 (\$0.1 0 Change
Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Requesting 1 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution)	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual 116 14%, 130 262 \$ 6,239.69 \$ (385.69) \$ (385.69)	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1 -32 Simulation 112 14% 131 267 \$ 6,360 \$ (371.49)	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ Change \$ (1,039,27) \$ 293,28 \$ (21,00) \$ Change -4 0% 1 5 \$ 121 \$ 14,20	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin %	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual 3 16% 3 5 \$ 332.00 \$ (32.00) -9.64%	Simulation 166: 25% 182, 378 \$ 16,532 \$ 444.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16% 3 5 \$ 332 \$ (32,00) -9.64%	-0. Change 19 1 1 \$ 1,440 \$ (21.00 -0.40 0.0 0.0 \$1.9 (\$0.1 0 Change
Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Requesting 1 Star Hotels Accepted Offers Sind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin %	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual 116 14% 130' 262 \$ 6,239.69 \$ (385.69) \$ (385.69) -6.18%	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1 -32 Simulation 112 14% 131 267 \$ 6,360 \$ (371.49) -5.84%	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$ Change \$ 14.20 \$ (1,039.27) \$ 293.28 \$ (21.00) \$ Change 1 5 \$ 121 \$ 14.20 0.34%	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 2.07 2.24 \$41.81 \$1.29 4.0 Actual 3 16% 3 5 \$ 332.00 \$ (32.00) -9.64% 1.00	Simulation 166: 25% 182, 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16% 3 5 \$ 332 \$ (32,00) -9.64%	-0. Change 19 \$ 1,440 \$ (21.00 0.0 0.0 \$1.9 (\$0.1 0 Change
Distribution of Accepted Reversions Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Requesting 1 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual 116 14% 130' 262 \$ 6,239.69 \$ (385.69) \$ (385.69) -6.18%	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 4444.1 -32 Simulation 112 14% 131 267 \$ 6,360 \$ (371.49) -5.84% 1.17	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual 3 16% 5 \$ 332.00 \$ (32.00) -9.64% 1.00	Simulation 166: 25% 182. 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16% 3 5 \$ 332 \$ (32.00) -9.64% 1.00	-0. Change 19 1 1 \$ 1,440 \$ (21,00 0.0 0.0 \$1,9; (\$0,1) 0 Change \$ -0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0
Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Requesting 1 Star Hotels Accepted Offers Sind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual 116 14%, 130' 262 \$ 6,239.69 \$ (385.69) \$ (385.69) -6.18% 1.12 2.02	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 4444.1 -32 Simulation 112 14% 131 267 \$ 6,360 \$ (371.49) -5.84% 1.17 2.04	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual 3 16% 5 \$ 332.00 \$ (32.00) -9.64% 1.00	Simulation 166: 25% 182. 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16% 3 5 \$ 332 \$ (32.00) -9.64% 1.00	-0. Change 19 1 \$ 1,440 \$ (21,00 0.0 0.0 \$1,9 (\$0,1 0 Change \$ - \$ - \$ 0.00 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.
Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Requesting 1 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual 116 14% 130' 262 \$ 6,239.69 \$ (385.69) -6.18% 1.12 2.02 2.26	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 444.1 -32 Simulation 112 14% 131 -267 \$ 6,360 \$ (371.49) -5.84% 1.17 2.04 2.38	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual 3 16% 3.5 \$ 332.00 \$ (32.00) -9.64% 1.00 1.67 1.67 \$66.40	Simulation 166: 25% 182 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16% 3 5 \$ 332 \$ (32,00) -9.64% 1.00 1.67 1.67 \$66.40	-0. Change 19 1 \$ 1,440 \$ (21.00 -0.40 -0.00 0.0 \$1.9 (\$0.1 0 Change 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Distribution of Accepted Rever Star Rating 1 2 3 4 5 Distribution of Margin Amount Star Rating 1 2 3 4 5 Requesting 1 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms	Actual \$ 6,240 \$ 23,543 \$ 29,837 \$ 15,092 \$ 332 Actual \$ (385.69) \$ 834.13 \$ 556.69 \$ 465.10 \$ (32.00) Actual 116 14%, 130' 262 \$ 6,239.69 \$ (385.69) \$ (385.69) -6.18% 1.12 2.02	Simulation 6360.49 29129.14 30058.03 16531.9 332 Simulation -371.49 -205.14 849.97 4444.1 -32 Simulation 112 14% 131 267 \$ 6,360 \$ (371.49) -5.84% 1.17 2.04	Change \$ 121 \$ 5,586 \$ 221 \$ 1,440 \$	Avg Booked Star Rating Requesting 4 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold Avg Rev / Night Avg Margin / Night Avg Booked Star Rating Requesting 5 Star Hotels Accepted Offers Bind Rate (Offers) Accepted Rooms Accepted Room Nights Accepted Room Nights Accepted Revenue Margin \$ (Contribution) Margin % Rooms Req. per Offer Sold Avg Length of Stay per Room Room Nights per Offer Sold	3.0) Actual 161 24% 174 361 \$ 15,091.90 \$ 465.10 3.08% 1.08 2.07 2.24 \$41.81 \$1.29 4.0 Actual 3 16% 5 \$ 332.00 \$ (32.00) -9.64% 1.00	Simulation 166: 25% 182: 378 \$ 16,532 \$ 444.10 2.69% 1.10 2.08 2.28 \$43.74 \$1.17 4.1 Simulation 3 16% 3 35 \$ 332 \$ (32,00) -9.64% 1.00 1.67 1.67 \$66,40 (\$640)	-0. Change 19 1 \$ 1,440 \$ (21,00 0.0 0.0 \$1,9: (\$0.1) Change \$ - 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.



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F16.24



F16.25

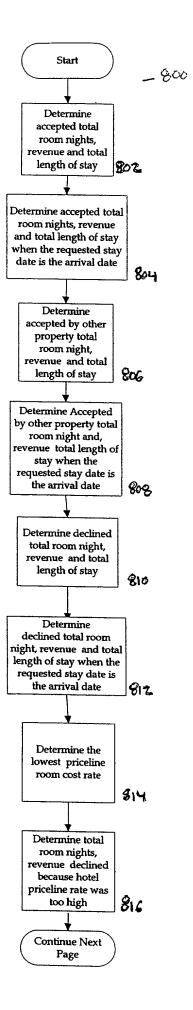
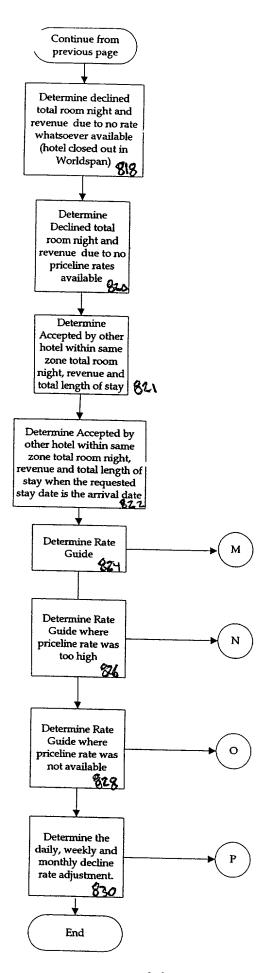
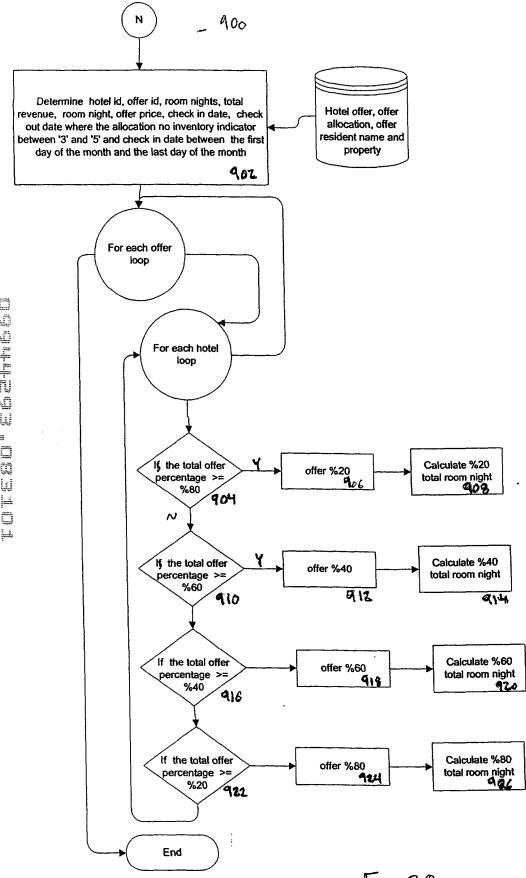


Fig. 26



F16.27



F16.28

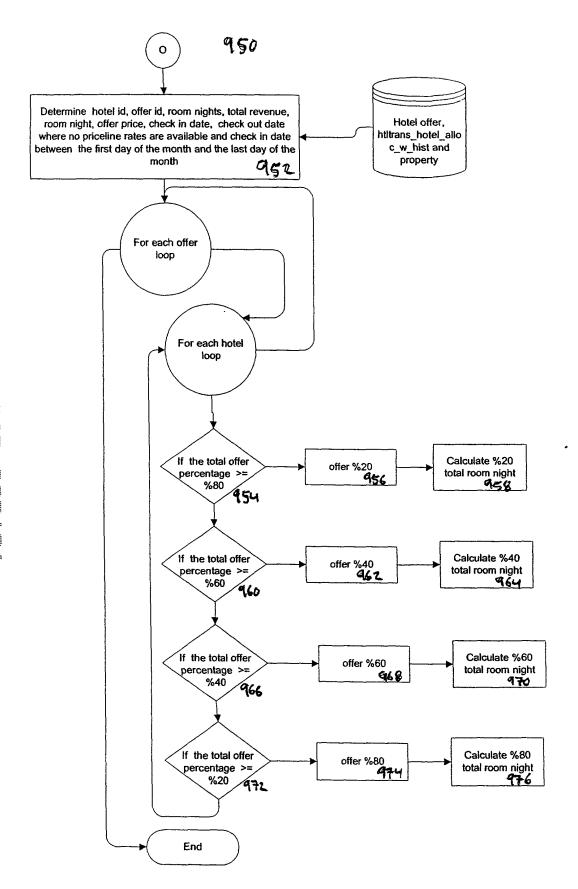
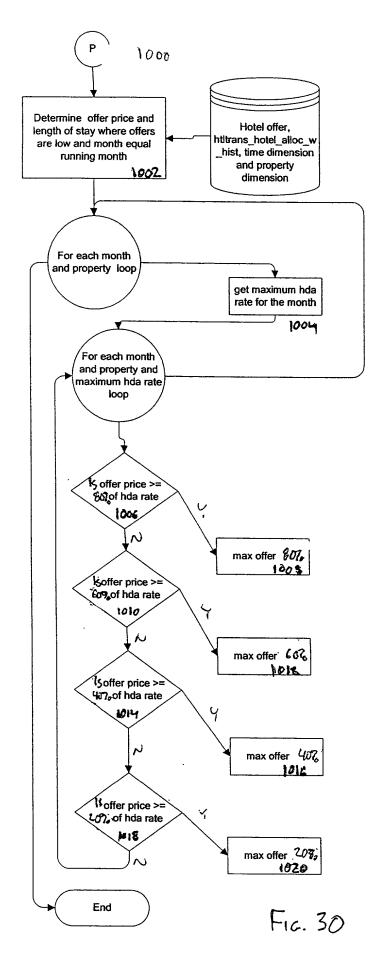


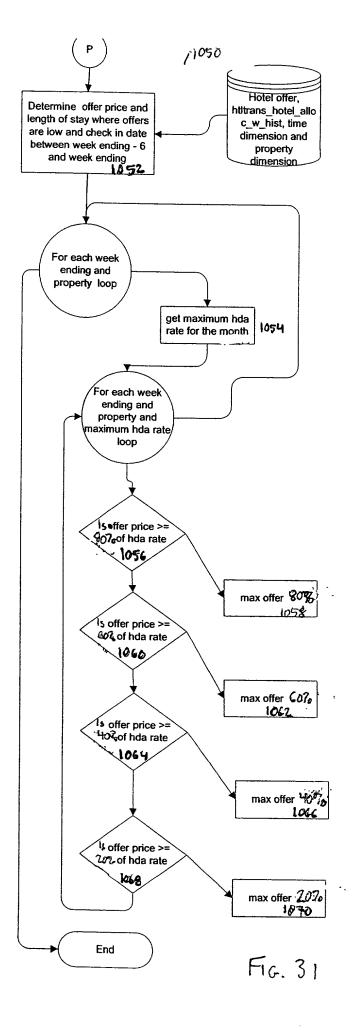
Fig. 29

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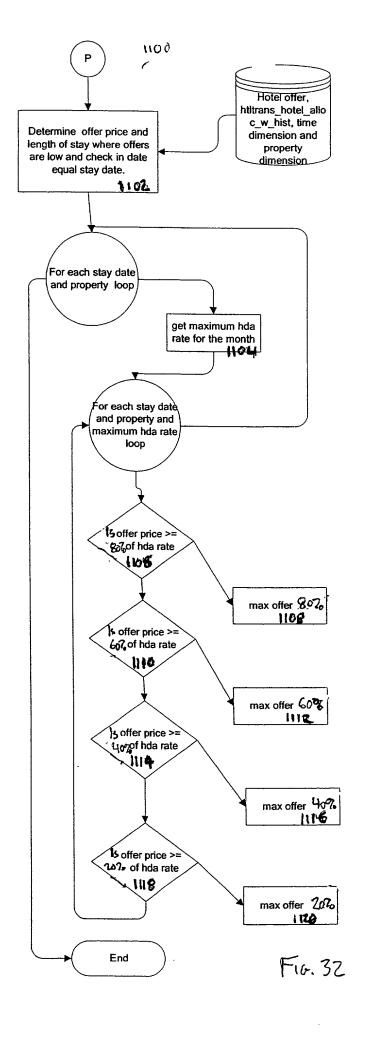


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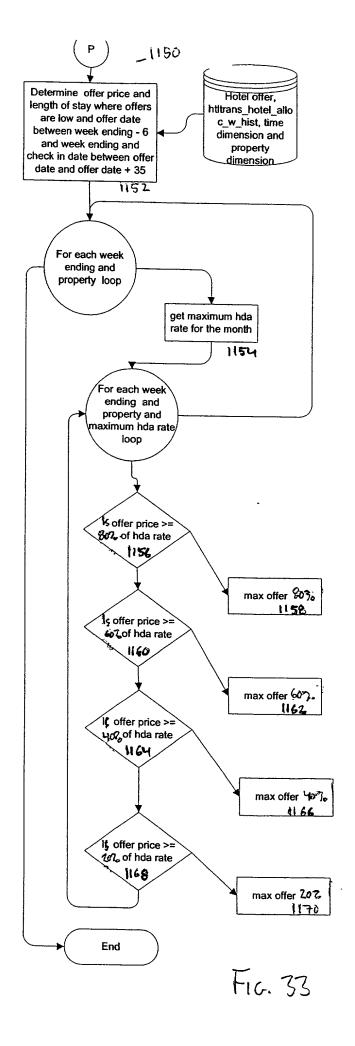
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This report shows the analysis and details of the offers that were submitted yesterday and looked at your hotel. Use the information to identify potential incremental revenue opportunities on the nights that your hotel may not be sold out.

RESERVATION REQUESTS ACCEPTED YESTERDAY

REQUESTED STAY DAY OF WEEK PATTERN

Day Of Week	Total Room Nights	Average Overall LOS	Total Arrival Room Nights	Average Arrival LOS	Average Rate	Total Revenue
Monday	4	1.3	3	1	\$90	\$360
Tuesday	Australia of Assa of Manager, and Assault		general state of the state of t	i.		
Wednesday		į		; }		
Thursday	1	3	1	3	\$119	\$119
Friday	2	2.5	1	1 2	\$100	\$199
Saturday	2	2.5		3	\$100	\$199
Sunday	1	2	1	2	\$90	\$90
TOTAL	10	2.3	6	2	\$100	\$967

DETAILS

Last Name	First Name	Check In DOW	Check In Date	LOS	Priceline Rate
JOHNSON	ELVIRA	Sunday	10/3/99	2	\$90
DUNLAP	DAN	Monday	10/4/99	1	\$90
FEDU S KA	NATHANIEL	Monday	10/4/99	1	\$90
SKAINS	MICHAEL	Monday	10/4/99	1	\$90
STOLESTEIMER	VICKI	Friday	11/5/99	2	\$80
ZELUS	ROGER	Thursday	11/11/99	3	\$119

RESERVATION REQUESTS DECLINED YESTERDAY

REQUESTED DAY OF WEEK PATTERN

Day Of Week	Total Room Nights	Average Overall LOS	Total Arrival Room Nights	Average Arrival LOS	Average Rate	Total Revenue
Monday	8	5.6	1	2	\$87	\$695
Tuesday	17	3.2	9	1.1	\$108	\$1,830
Wednesday	39	3.2	32	2.5	\$132	\$5,155
Thursday	45	3.4	23	2.3	\$135	\$6,091
Friday	86	2.7	48	1.9	\$118	\$10,171
Saturday	112	2.4	47	1.6	\$118	
Sunday	26	4	10	2.2	\$89	\$2,307
TOTAL	333	3.5	170	1.9	\$112	\$39,512

NEXT 35 DAY DETAILS

	9/28/99	9/29/99	9/30/99	10/1/99	10/2/99	10/3/99	10/4/99
Broken down by requested stay date	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday
Total RN		23	19	35	54	11	4
Average LOS		2.3	2.8	2.5	1.9	2.6	3.5
Average Rate		\$162	\$185	\$149	\$142	\$111	\$119

	9/28/99	9/29/99	9/30/99	10/1/99	10/2/99	10/3/99	10/4/99
	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday
Declined due to high priceline rate						6	4
Declined due to closed GDS		14	19	27	34	2	
Declined due to no priceline rate		9		8	20	3	
	.10/5/99	10/6/99	10/7/99	10/8/99	10/9/99	10/10/99	10/11/99
	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday
Total RN	10	5	3	21	27	8	1
Average LOS	2	3	4	2	1.9	2.1	4
Average Rate	\$124	\$103	\$107	\$97	\$104	\$91	\$76
Declined due to high priceline rate	6	4	1			4	1
Declined due to closed GDS		1	2	11	16	2	
Declined due to no priceline rate				10	11	2	
199		I			I		
	10/12/99	10/13/99	10/14/99	10/15/99	10/16/99	10/17/99	10/18/99
	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday
Total RN	4	3	6	10	13	1	
Average LOS	2	3.7	3	2.6	2.1	5	
Average Rate	\$111	\$90	\$106	\$99	\$89	\$70	
Declined due to high priceline rate	2	2					***************************************
Declined due to closed GDS			3	4	4		***
Declined due to no priceline rate		1	3	6	9	1	
TOTAL	10/19/99	10/20/99	10/21/99	10/22/99	10/23/99	10/24/99	10/25/00
general.	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday
Total RN		3	10	11	12	3	
Average LOS		4	2.9	2.8	4.3	9	!
Average Rate		\$120	\$113	\$110	\$97	\$48	\$41
Declined due to high priceline rate		3	9	10	11	3	
Declined due to closed GDS							
Declined due to no priceline rate							
	10/26/99	10/27/99	10/28/99	10/29/99	10/30/99	10/31/99	11/1/09
	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday
Total RN		3	3	3	3	3	
Average LOS		9	9	9	9	9	
Average Rate	\$48	\$48	\$48	\$48	\$48	\$48	
Declined due to high priceline rate		3 3	3	3	3	3	
Declined due to closed GDS							
Declined due to no priceline rate		 	 	 	 	 	

DETAILS

	Check In Date	Check In Dow	LOS	Your PL Rate	Lost Revenue	Offer Price*	Reason**	Booked by others	
ĺ	9/29/99	Wednesday	3		\$435	\$145	NR	N	Ί
-	9/29/99	Wednesday	1	\$315	\$125	\$125	NP	N	

Check In Date .	Check In Dow	LOS	Your PL Rate	Lost Revenue	Offer Price*	Reason**	Booked by others
9/29/99	Wednesday	4		\$1,120	\$280	NR	N
9/29/99	Wednesday	4		\$1,120	\$280	NR	N
9/29/99	Wednesday	5		\$700	\$140	NR	N
9/29/99	Wednesday	4		\$1,120	\$280	NR	N
9/29/99	Wednesday	1	\$315	\$125	\$125	NP	N
9/29/99	Wednesday	1	\$315	\$135	\$135	NP	N
9/29/99	Wednesday	1	\$315	\$85	\$85	NP	N
9/29/99	Wednesday	1	\$315	\$195	\$195	NP	N
9/29/99	Wednesday	3		\$450	\$150	NR	N
9/29/99	Wednesday	1	\$315	\$135	\$135	NP	N N
_9/29/99	Wednesday	2		\$300	\$150 \$150	NR	
9/29/99	Wednesday	1	\$315	\$130	\$130 \$130	NP	N
9/29/99	Wednesday	1	4010	\$175			N
9/29/99	Wednesday	4		\$1,020	\$175	NR	N
9/29/99	Wednesday	4		·····	\$255	NR NR	N
9/29/99	Wednesday	4		\$1,020	\$255	NR NR	N
9/29/99	Wednesday	3	1	\$1,020	\$255	NR	N
9/29/99	Wednesday	1	AL-PLANE MARKET MARK	\$435	\$145	NR I	N
9/29/99	Wednesday	1	\$315	\$60	\$60	NR NR	N
9/29/99	Wednesday	1	\$315:	\$85	\$85	NP	N
9/29/99	Wednesday	1	6045	\$70	\$70	NR	N
9/30/99	Thursday	3	\$315	\$76	\$76	NP	N
9/30/99	Thursday			\$420	\$140	NR	N
9/30/99	Thursday	3		\$270	\$90	NR	N
9/30/99	Thursday	1		\$110	\$110	NR	N
9/30/99	Thursday	1 3		\$225	\$225	NR	N
9/30/99	Thursday			\$300	\$100	NR	N
9/30/99		1		\$230	\$230	NR	N
9/30/99	Thursday Thursday	1	***************************************	\$145	\$145	NR	N
10/1/99		1		\$149	\$149	NR	N
10/1/99	Friday	2	****	\$150	\$75	NR	N
10/1/99	Friday	2		\$300	\$150	NR	N
	Friday	2		\$300	\$150	NR	N
10/1/99	Friday	2	\$259	\$200	\$100	NP	N
10/1/99	Friday	2		\$400	\$200	NR	N
10/1/99	Friday	2		\$190	\$95	NR	N
10/1/99	Friday	2		\$190	\$95	NR	N
10/1/99	Friday	2		\$178	\$89	NR	N
10/1/99	Friday	2	\$259	\$210	\$105	NP	N
10/1/99	Friday	3	\$259	\$300	\$100	NP	N
10/1/99	Friday	2		\$140	\$70	NR	N
10/1/99	Friday	2		\$160	\$80	NR	N
10/1/99	Friday	2	\$259	\$500	\$250	NP	N
10/1/99	Friday	2	\$259	\$300	\$150	NP	N
10/1/99	Friday	2	Mark 1 to the same that the same to the same to the same that the same to the	\$ 520	\$260	NR	Y
10/1/99	Friday	1	\$259	\$120	\$120	NP	N
10/1/99	Friday	2		\$200	\$100	NR	Y
10/1/99	Friday	1		\$50	\$100 \$50	NR	N
10/1/99	Friday	1	***************************************	\$50 \$50	\$50 \$50	•••••••••••••••••••••••••••••••••••••••	N N

Check In Date	Check In Dow	LOS	Your PL Rate	Lost Revenue	Offer Price*	Reason**	Booked by others
10/16/99	Saturday	1	\$315	\$40	\$40	NP	N
10/20/99	Wednesday	4	\$250	\$440	\$110	Н	N
10/20/99	Wednesday	4	\$250	\$580	\$145	Н	N
10/20/99	Wednesday	4	\$250	\$416	\$104	<u> </u>	N
10/21/99	Thursday	2	\$179	\$300	\$150	Н	Y
10/21/99	Thursday	, 2	\$179	\$200	\$100	Н	N
10/21/99	Thursday	3	\$179	\$375	\$125	Н	N
10/21/99	Thursday	2	\$179	\$160	\$80	HI	N
10/21/99	Thursday	3	\$179	\$345	\$115	Н	N
10/21/99	Thursday	3	\$179	\$375	\$125	Н	N
10/21/99	Thursday	2	\$179	\$150	\$75	HI	N
10/22/99	Friday	2	\$179	\$160	\$80	HI	N
10/23/99	Saturday	1	\$179	\$160	\$160	HI :	. N
= 10/23/99	Saturday	9	\$250	\$450	\$50	HI	N
10/23/99	Saturday	1	\$179	\$60	\$60	HI	N
10/23/99	Saturday	9	\$250	\$360	\$40	HI	N
10/23/99	Saturday	9	\$250	\$495	\$55	HI	. N
11/4/99	Thursday	3	\$80	\$150	\$50	H	. N
₌ 11/11/99	Thursday	3	\$119	\$450	\$150	HI	. N
11/13/99	Saturday	1	\$119	\$100	\$100	HI :	. N
11/24/99	Wednesday	3	\$90	\$225	\$75	H	N
11/24/99	Wednesday	3	\$90	\$180	\$60	HI	N
12/31/99	Friday	1		\$100	\$100	NR	N
12/31/99	Friday	1	\$338	\$140	\$140	NP	. N

^{*} To meet minimum margin requirements, priceline will adjust down offer price before processing
** HI: Your hotel priceline rate was too high / NP: there was no priceline rate available / NR: No room was available / Your bodd and could

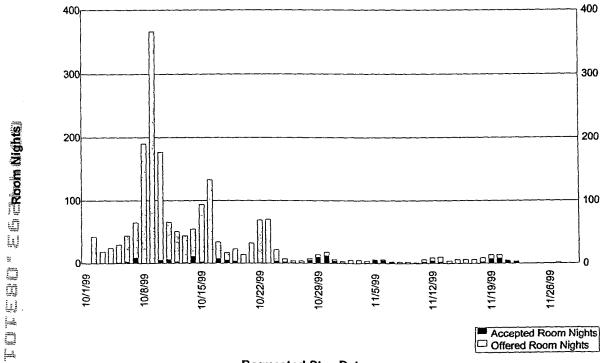
Weekly Demand Report

	10/15/99	10/16/99	10/17/99	10/18/99	10/19/99	10/20/99	10/21/99
	Friday	Saturday	Sunday	Monday		Wednesday	
Average LOS	2.7	2.2	3.7	4.6	3.6	4.7	3.4
Average Rate	\$116	\$113	\$105	\$75	\$88	\$114	\$107
Declined due to high priceline rate	1		3	4	3	1	4
Declined due to closed GDS	2	14					<u>-</u>
Declined due to No PL Rate	90	119	24	8	17	13	28
Your priceline rate (R)			\$80	\$175	\$175	\$175	\$175
RN captured at 90% of R*	7	7	0	0	0	0	0
RN captured at 80% of R*	7	7	0	0	0	0	0
RN captured at 70% of R*	35	35	42	42	42	42	42
RN captured at 60% of R*	56	56	119	119	119	119	119
1 Mari	10/22/99	10/23/99	10/24/99	10/25/99	10/26/99	10/27/99	10/28/99
	Friday	Saturday	Sunday	Monday	Tuesday	Wednesday	
Total RN declined	69	70	19	5	3	3	2
Arrival RN declined	41	22	1		2		1
RN booked by others	5	2					
Average LOS	2.7	2.3	3.7	5	3.7	3.7	5
Average Rate	\$105	\$108	\$99	\$99	\$70	\$70	\$73
Declined due to high priceline rate	1	2	1	1	1	1	2
Declined due to closed GDS	1	23	1				
Declined Due to no priceline rate	68	47	18	4	2	2	
Your priceline rate (R)			\$119	\$119	\$119	\$119	\$119
RN captured at 90% of R*	0	0	0	0	0	0	0
RN captured at 80% of R*	0	0	0	0	0	0	0
RN captured at 70% of R*	42	42	28	28	28	28	28
RN captured at 60% of R*	119	119	56	56	56	56	56
	10/29/99	10/30/99	10/31/99	11/1/99	11/2/99	11/3/99	11/4/99
	Friday	Saturday	Sunday	Monday	Tuesday	Wednesday	Thursday
Total RN declined	4	6	2	2	5	5	3
Arrival RN declined	2	2		2	3		
RN booked by others		1	1	2	3	3	1
Average LOS	3.5	3		3	l	L	3
Average Rate	\$70	\$73	\$78	\$85	\$95	\$95	\$102
Declined due to high priceline rate	3	3		2	5	5	3
Declined due to closed GDS							
Declined due to no priceline rate	1	3	2				
Your priceline rate (R)	\$119	\$119		\$175	\$175	\$175	\$1 75
RN captured at 90% of R*	0	0	7	7	7	7	7
RN captured at 80% of R*	0	0	14	14	14	14	14
RN captured at 70% of R*	28	28	28			<u> </u>	28
RN captured at 60% of R*	56	56	49	·49	49	49	49

^{*} Shows how many additional room nights your hotel could have captured if you set your priceline rate at each of the levels on the days that your priceline rate was open

Weekly Demand Report

Offer Booking Window Considers offers that were submitted during the last one week and looked at your hotel. Shows the distribution of the requested stay dates. 400



Requested Stay Date

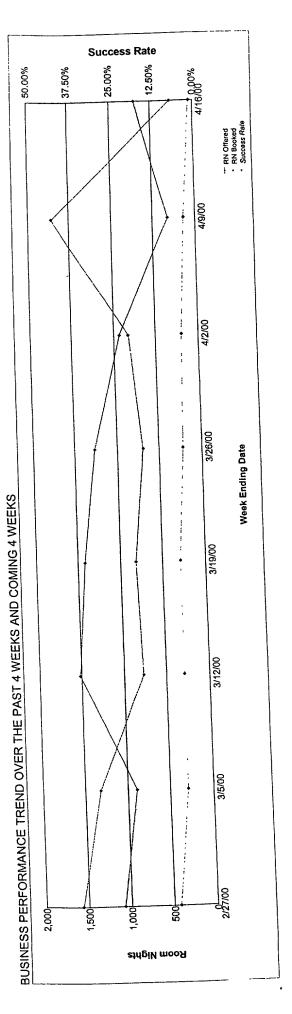
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Weekly Business Trend Report

A review of reservation requests at your hotels by priceline.com customers to arrive in each of the past four weeks and coming four weeks

Week Ending Date	RN Offered	RN Offered RN Booked by Others	RN Booked by Others	Success Rate	Avg Offer . Price	Avg Booked Price	Due to Hi PL Rate	Due to Closed GDS	Due to No PL Rate	Your Priceline Rate (R)	RN at 90% of R*	RN at 80% of R*	RN at 70% of R*	RN at 60% of R*
								·	٥	\$120	2	2	_	25
	0007	101	290	39.19%	69\$	\$88	653	0	>	27.0				.,
2/27/00	1082	+7+	207			000	737	45	119	\$110	4	7	13	28
00/2/6	890	294	289	33.03%	2/\$	OSe	5	?			*	*	ď	52
ODICIO				,020,04	683	968	543	511	162	\$120	-			1
	1515	292	281	19.27%	200					0010	7	17	72	112
20131				/000	673	\$92	664	114	329	0ZL\$	2	-		
3/19/00	1418	289	477	20.3070	2					30,0	C	٣	36	62
0000		-		7000	675	808	583	177	288	\$120	>	2	3	
2/26/00	1266	219	370	17.30%	0.70	2		-				c	7	16
00/07/0			-	/000	581	\$92	251	368	125	\$120	0	>	-	2
4/2/00	934	193	182	20.00%	9					1000	c	6	14	19
20/4/				12 01%	581	896	136	53	19	\$120	၇	0		
4/9/00	320	137	/9	42.01%			-		000	6430	6	2	9	9
			90	6 74%	\$94	\$87	84	267	308	9150	-			
4/16/00	269	4	3		-	the days that you had your priceline rate open.	of alcotton to alcotton	a the days the	t vou had vor	r priceline rat	e open.			
			The hand have been if which had your	tured if you had	4 vour pricellin	ne rate at each	Of the levels of	at and order		-				

[.] Shows how many additional room nights your hotel could have captured if you had your price



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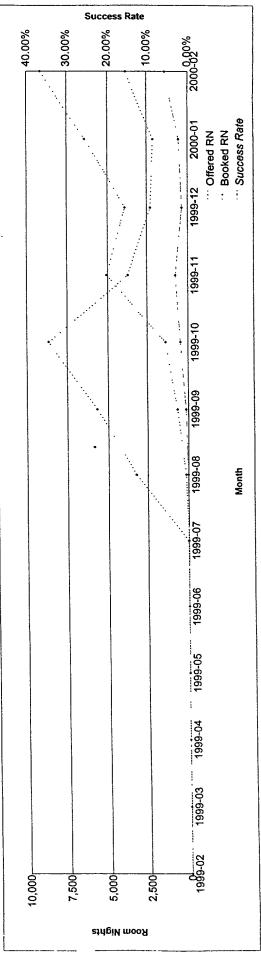
Monthly Business Trend Report

150 150

By Requested Stay Month

of 40% of R* R**	0 0	0 0	0 0	0 0	0 0		5 196 1653	2 153 1078	5 120 735	2 47 439	Lapposite agreeaution to	47	164 947 2043	166 994 2899
RN at 80% of R* R*	0	0	0	0	0	0	0	0	0		0	0	8	
o Your Priceline Rate (R)	0	0	0	0	0	0	0 \$219		4125 \$270		736 \$219			370 \$145
Due to Due to Closed No PL GDS Rate	0	0	0	0	0	21	1161		•	1187 8		356 1	136 1	492 3
Due to Hi PL (Rate	0	0	0	0	0	0		1418	1412 1414	****	932		2136	3177
Avg Booked	_	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$98 \$0		(assignments and assignments assignments)	N (mar pr. 1 mp. of department		\$80 \$80	\$66 \$79	\$70 \$87	\$68 \$83
Avg Offer Price		***************************************			i i			MADE TO SERVICE	\$106	<u> </u>	1			
Success Rate	0.00%	0.00%	0.00%	%00.0	0.00%	0.00%	0.65%	2.66%	5.44%	20.32%	15.55%	25.63%	36.57%	31.10%
RN Booked by Others			***************************************	crea biracturalisation finite distinctivities radio	· securitario e materiales de la constitución de la	-	914	942	899		802	568	066	1558
: RN Booked	0	0	0	0	0	0	21	151	470		356	542	1402	1944
RN Offered	0	0	0	0	0	21	3246	5683	8634			2115	-	5949
Year	1999	1999	1999	1999	1999	1999	1999	-	-	+-	i -	2000	2000	2000
Month	February	March	April	May	June	July	August	September	October	November	December	January	February	XTD

BUSINESS PERFORMANCE TREND OVER THE PAST 13 MONTHS



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Monthly Business Report

PAST MONTH BUSINESS PERFORMANCE REVIEW

A review of reservation requests for your hotel by priceline.com customers to stay in December 1999

UMMARY			
	You Accepted .	You Declined	You Declined but Others Accepted
otal Room Nights	356	1933	802
'ercentage	15.55%	84.45%	35.04%
verage LOS	2.3	3.2	2.5
verage Rate	\$80	\$80	\$82
otal Revenue	\$28,567	\$155,102	\$65,373

EASONS FOR DECLINED BUSINESS

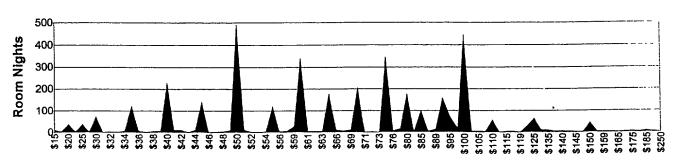
Grands	Room Nights	Average Rate	Revenue
eclined due to high priceline rate	932	\$61	\$56,395
eclined due to closed GDS	274	\$105	\$28,839
eclined due to no priceline rate	736	\$96	\$70,802

REQUESTED STAY DAY OF WEEK PATTERN

	Mor	iday	Tues	day	Wedne	esday	Thurs	day
	Accept	Decline	Accept	Decline	Accept	Decline	Accept	Decline
al Room Nights	21	147	18	136	22	189	63	273
val Room Nights	18	68	6:	71,	8:	95	46.	177
erage LOS	2.3	4.2.	2.9	4.7	3.6:	4.3	2.4	3.6
erage Rate	\$81	\$62	\$84	\$66	\$91	\$68	\$82	\$74
al Revenue	\$1,698	\$9,107	\$1,507	\$8,913	\$1,995	\$12,938	\$5,170	\$20,316

	Frid	ay	Satur	day	Sund	lay
,	Accept	Decline	Accept	Decline	Accept	Decline
otal Room Nights	881	748	115	294	29	146
rrival Room Nights	57	567	57	159	9	64
verage LOS	2.3	2.2	1.9	2.9	2.4	4.3
werage Rate	\$79	\$102	\$77	\$65	\$83	\$59
otal Revenue	\$6,913	\$76,120 ·	\$8,892	\$19,023	\$2,394	\$8,685

OFFER PRICE DISTRIBUTION



Offer Price

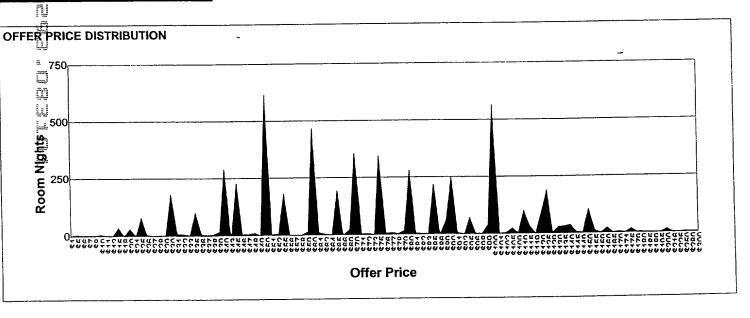
Monthly Business Report

COMING MONTH BUSINESS PERFORMANCE PREVIEW

A preview of reservation requests for your hotel by priceline.com customers to stay in January 2000

SUMMARY	You Accepted	You Declined	You Declined but Others Accepted
Total Room Nights	542	1573	568
Percentage	25.63%	74.37%	26.86%
Average LOS	3.4	3.6	2.1
Average Rate	\$79	\$62	, \$66
Total Revenue	\$42,785	\$97,132	\$37,706

REASONS FOR DECLINED BUSINESS		The state of the s	description depoint a severy de la large de belance problement sons descriptions and service de la large de large de large de la large de
NEAGOING FOR BEGEINES BOOMEOU	Room Nights	Average Rate	Revenue
Declined due to high priceline rate	1041	\$54	\$56,068
Declined due to closed GDS	356	\$74	\$26,446
Declined due to no priceline rate	171	\$81	\$13,783



RATE GUIDE

On the days that your priceline rates were open, if your priceline rate were set at the following level you would have captured corresponding incremental room nights and revenue for the arrival month of January so far.

incremental room nights and reve	effice for the arrival month of particles?	out.	
:	Priceline Rate	Room Nights	Revenue
COMPETITIVE	\$60	136	\$8,160
COMPETITIVE	\$50	394	\$19,700
AGGRESIVE	\$45	462	\$20,790;

On the days that your hotel was not sold out but your priceline rates were closed, if you had your priceline rates open at the following level then you would have captured corresponding incremental room nights and revenue for the arrival month of January so far.

	Priceline Rate	Room Nights	Revenue
COMPETITIVE	\$551	510	\$28,050
COMPETITIVE J.	\$50	942	\$47,100
AGGRESIVE	\$44	1252	\$55,088

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Monthly Detailed Booking Review

A review of reservation requests at your hotel by priceline.com customers to arrive on each of the days in last month

RN at 60% of	Y	16	21	16	62	39	12	6	6	Z	16	47	36	31	32	11	15	29	158	47	49	0	22	37	17	65	46	5	36	4	882
RN at 70% of	Y	6	13	12	28	9	4	0	0	2	11	26	27	27	8	5	6	25	109	27	39	0	18	33	14	54	32	2	36	-	280
RN at 80% of	Y	-	11	T T	10	5	4	0	0	2	8	11	8	10		0	5	വ	22	2	7	0	11	9	5	24	13	1	2	0	223
RN at 90% of	Y	0	5	0	2	0	0	0	0		1	က	2	2	0	0	0	-	33	-	0	0	3	က	4	12	3	-	-	0	84
Your Priceline	Kate (K)	\$70	\$70	\$75	\$75	\$75	\$70	\$70	\$70	\$70	\$80	\$80	\$80	\$80	\$95	\$95	\$95	\$95	\$95	\$120	\$80	\$120	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$83
Due to			0	0	0	F	5	12	29	18	14	12	41	9	7	Ţ	7	٢	0	0	0	0	0	0	0	0	0	5	15	35	199
Due to Closed	CDS	0	0	2	2	2	4	5	22	45	21	9	7	2	0	0	0	-	9	5	က	0	0	0	1	1	1	0	0	0	136
Due to Hi PL	Rate	21	33	35	57	82	22	19	16	21	55	101	167	55	09	36	41	55	183	310	152	09	51	51	73	118	148	55	39	20	2136
Avg Booked	Price	\$81	\$77	\$84	\$85	\$82	\$88	\$86	\$83	\$80	\$87	\$87	\$86	\$84	\$93	\$93	\$96	\$94	\$87	890	\$87	\$86	\$87	\$89	\$30	\$87	\$88	\$87	\$89	\$86	\$87
Avg Offe r	Price	\$63	\$59	\$63	\$67	\$67	\$73	\$73	\$83	\$81	\$76	\$68	869	\$66	\$70	\$70	\$71	\$711	\$70	\$73	\$70	\$66	\$69	\$71	\$70	\$68	\$70	\$65	\$72	\$76	\$70
Avg	3	5.4	4	4.1	3.1	2.5	4.6	4.9	3.8	3.5	3.2	2.7	2			4.5	4.2	7.6	2.4	2.1	2.6	3.3	3.7	3.4	3.2	2.9	2.5	4.1	4.4		3.5
Success	Naic	38.89%	35.29%	40.68%	45.19%	49.08%	49.12%	41.38%	30.93%	29.66%	39.58%	39.57%	37.35%	34.41%	34.74%	40.32%	36.36%	34 12%	27.56%	29.73%	33.19%	35.48%	37.35%	44.09%	42.64%	40.20%	42.19%	31.82%	33.33%	29.49%	37.37%
RN Booked	Others	11	14	17	39	49	14	13	22	20	21	37	63	24	28	10	13	9	67	132	2	22	25	26	34	77	99	32	28	30	066
Arrival RN	Booked	7	8	14	35	48	13	13	171	14	32	69	81	18	176	101	2	A 1	61	87	32	20	21	161	30	54	51	12	10	0	831
Total RN	Booked	14	18	24	47	80	28	24	30	35	57	74	124	32	33	25	24	200	22	135	76	333	31	41	55	80	108	28	22	23	1402
Arrival RN		14	32	31	76	96	25	26	57	59	75	133	201	38	53	200	26	07	210	287		51	46	- LV	, FA	126	1.5	500	25	35	2139
Total RN	Offered	36	51	59	104	163	57	58	26	118	144	187	330	200	05	8	88	0000	25.4	777	000	203	200	88	100+	100	256	ag a	2 F 0	78	3834
Date		2/1/00	2/2/00	2/3/00	2/4/00	2/5/00	2/6/00	2/7/00	2/8/00	00/6/6	2/10/00	2/41/00	2/12/00	2/13/00	2/14/00	2/15/00	2/18/00	00/01/2	2/16/00	2/10/00	00/00/2	2/24/00	20/20/0	00/27/2	2007700	00/42/2	00/22/2	2/27/00	2/26/00	2/20/00	TOTAL

* Shows how many additional room nights your hotel could have captured if you had your priceline rate at each of the levels on the days that you had your priceline rate open.

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Monthly Detailed Booking Preview

A review of reservation requests at your hotel by priceline.com customers to arrive on each of the days in the current month

RN at	of R	0	4	63	64	4.	_	3	0	33	32	27	5	00	11	10	1.0	7	So	13	T T	12	2		18		,, the opposite of the Parks	0	တ	14	2	6	7	520	
RN at	R* 2	0	0	56	62	0	-	0	0	7	0	10	2	4	5	District taken tells	7		30	14	S MINISTER OF THE STATE OF THE	10	2	0	7	4L	C	0	7	10	2	9	S	287	
RN at	00% UI R*	0	0	18	37	0	_	0	0	0	0	5	2	0	0	Comment some) C	J) L	7	C	0	0	0	0	2	-	0	1	0	0	0	0	97	1
RN at	80% R*0	0	0	6	13	0	-	0	0	0	0	0	C					Janes Comments)	0	3	0	0	0	0	0	0	0	0	0	0	0	0	38	
Your	Pricellin Rate (R)	\$110	\$110	\$80	\$80	\$120	\$120	\$110	\$110	\$110	\$110	\$110	\$110	4120	6120	0719	0216	\$120	\$110	\$120	\$120	\$120	\$120	\$120	\$120	\$120	\$120	\$120	\$80	\$80	\$80	\$120	\$120	\$3.430	
	No PL Rate	24	22	7	11	16	25	19	37	34	17	14	T.	2 6	27	and manufacture sales	40	64	41	123	13	27	52	76	56	27	37	25	25	8	6	16	16	972	72% 4.6 \$17 \$23 \$23 \$23 \$23 \$23 \$23 \$23 \$23 \$23 \$23
Due to	Closed	11	0	8	26	36	80	148	151	55	23	181	2	2.60	5 6	77	S	101	13	15	10	1	13	35	22	21	65	40	82	06	77	43	25	1204	nad vour pric
Due to	Hi PL Rate	17	46	112	145	39	28	20	171	70	146	2000	C34 	2 4	040	BC Commenter of the Com	44	12	199	184	80	74	63	32	49	120	165	40	161	18	181	286	A A A	2005	ave that you
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* Shows how many additional room nights your hotel could have captured if you had your priceline rate at each of the levels on the

Weekly Looks & Books Report

A review of reservation requests at your hotels by priceline.com customers to arrive in each of the past three weeks

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RN at 70% of R* 6 6 6 72
RN at 80% of R. 7
RN at 90% of R• 4
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Monthly Looks & Books Report

A review of reservation requests at your hotels by priceline.com customers to arrive in each of the past three months

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